

# Building a Business Case

# Scope

- The “wait & see” scenario
- Mitigating strategy (ies)
- Comparison & ranking

# Cost of “wait and see” scenario/ LANSA ANS example

In the event of disruption of **LANSA ANS at Borax**,  
**Simulations** indicate that the overall state impact, **per day**, would  
be as follows:

- Flights cancelled 1080
- Re-routings (mins) 2469
- Ground Delays (mins) 17061

**What is the cost per day of outage?**

# Building a Business Case

Perform the economic assessment of the “wait & see” scenario

- Impact of the outage of an ATM unit
  - on the airspace users
  - on the ANSPs
  - on the airports and local society
  - On the passengers
- Time to restore capacity
- Cost to rebuild capacity
- Probability of the outage

# Cost of “wait and see” scenario LANSA ANS at Borax example

LANSA ANS at Borax was destroyed by a fire

**What is the total loss for the airspace users and the passengers?**

**Simulations** indicate that the overall state impact, **per day**, would be as follows:

- Flights cancelled 1080
- Re-routings (mins) 2469
- Ground Delays (mins) 17061

Capacity restoration would follow approximately the following pattern:

Number of Days spent in recovery step				
Restored Capacity	0%	25%	50%	75%
Wait and See (no Service Continuity)	30	100	200	770

# Contingency strategies

## LANSA ANS at Borax

- The aim is to make best use of existing spare WPs at Borax and Galena to provide mutual aid to each unit.

The following candidate strategies are envisaged

- **Multi-use Facilities** - Within 48 hrs, re-configure the 4 training/simulator WPs in Borax (to provide approximately 75% of Borax capacity);
- **Co-located Facilities** - within 48 hrs, re-configure the 3 spare WPs in Galena ACC (to provide approximately 50% of Borax traffic) and Re-locate Borax staff to Galena.

# “Wait & see” vs. contingency strategies

## LANSA ANS at Borax example

LANSA ANS at Borax was destroyed by a fire

**What is the total loss for the airspace users and the passengers under the two candidate mitigating strategies?**

**Simulations** indicate that the overall state impact, **per day**, would be as follows:

- Flights cancelled 1080
- Re-routings (mins) 2469
- Ground Delays (mins) 17061

Capacity restoration would follow approximately the following pattern:

Number of Days spent in recovery step				
Restored Capacity	0%	25%	50%	75%
Wait and See (no Service Continuity)	30	100	200	770
Training/simulator Borax		1	5	1094
Co-located in Galena	5	10	1085	