

# SMS Cost Model & link to Safety Maturity

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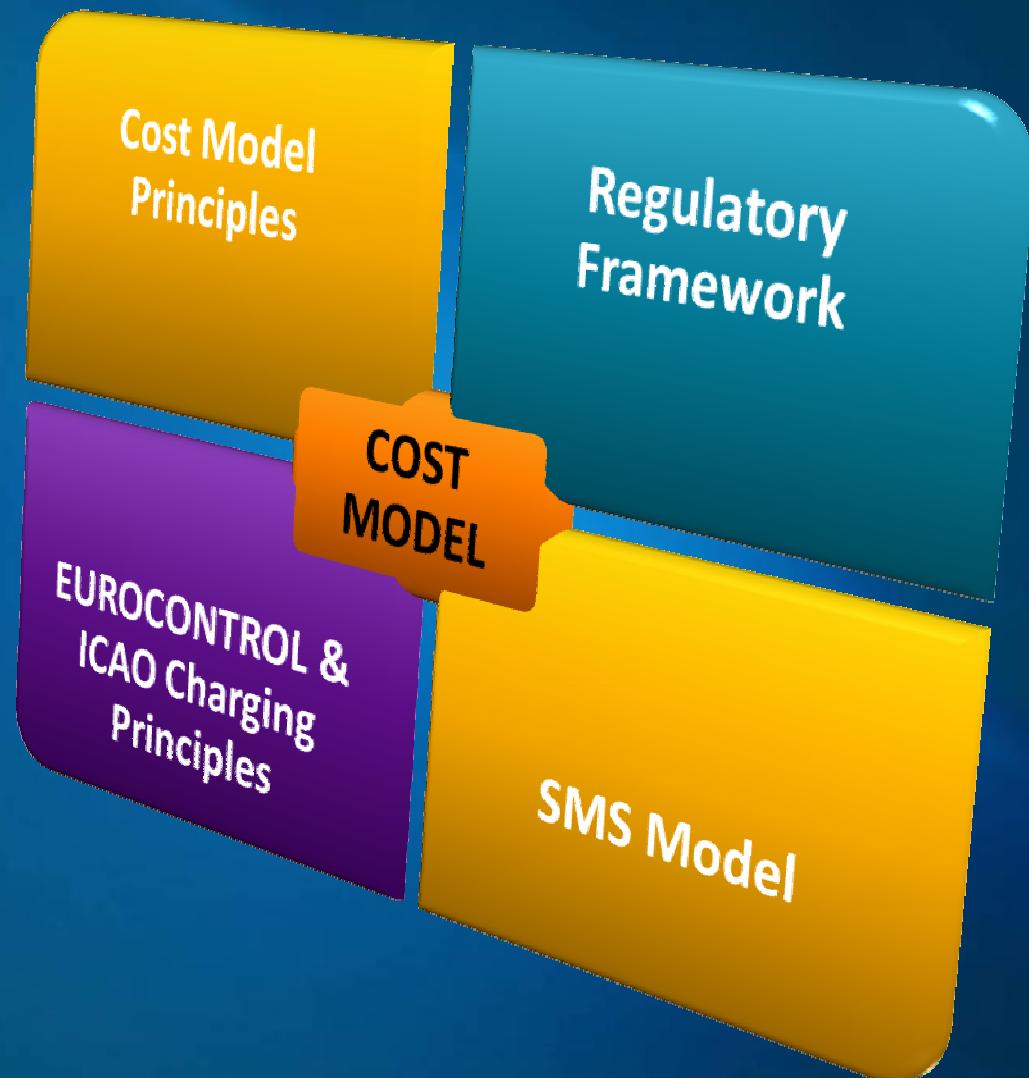
Compass Innovative Solutions Ltd.

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# Approach



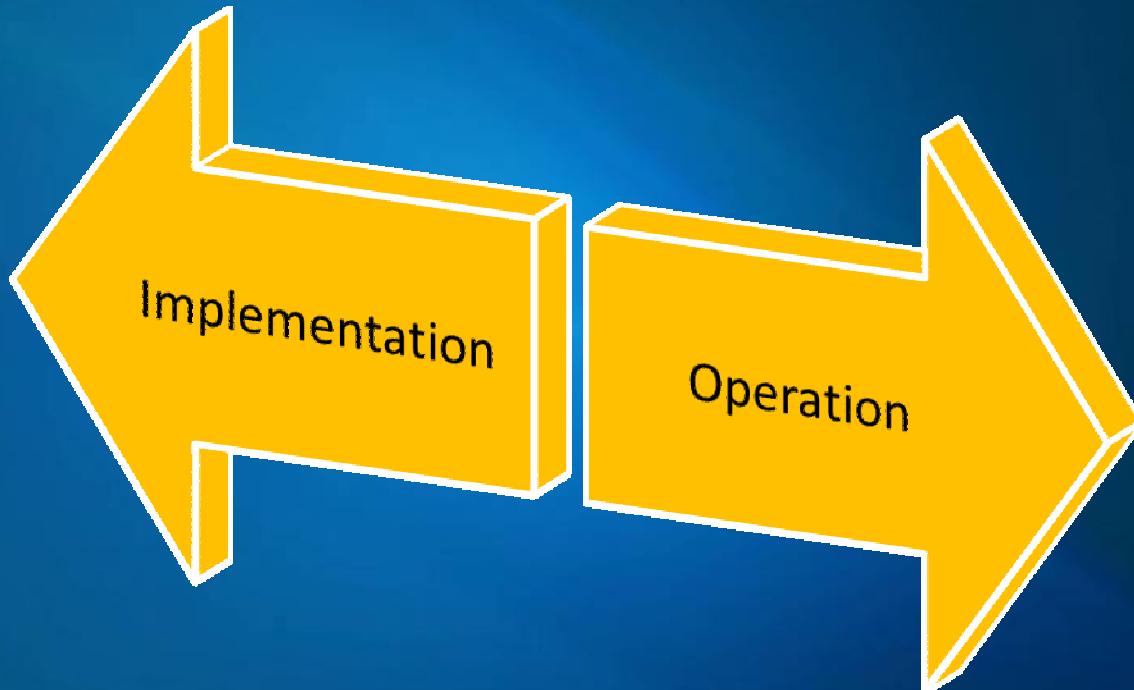
# Cost Model Principles

- Activity based model
- Two cost cards per procedure (I & O)
- Procedure broken down into four cost components
- Components decomposed by tasks (activities)
- Equipment cost calculated adhering to strict accounting principles



# Cost Model Principles

- Two cost cards per procedure:

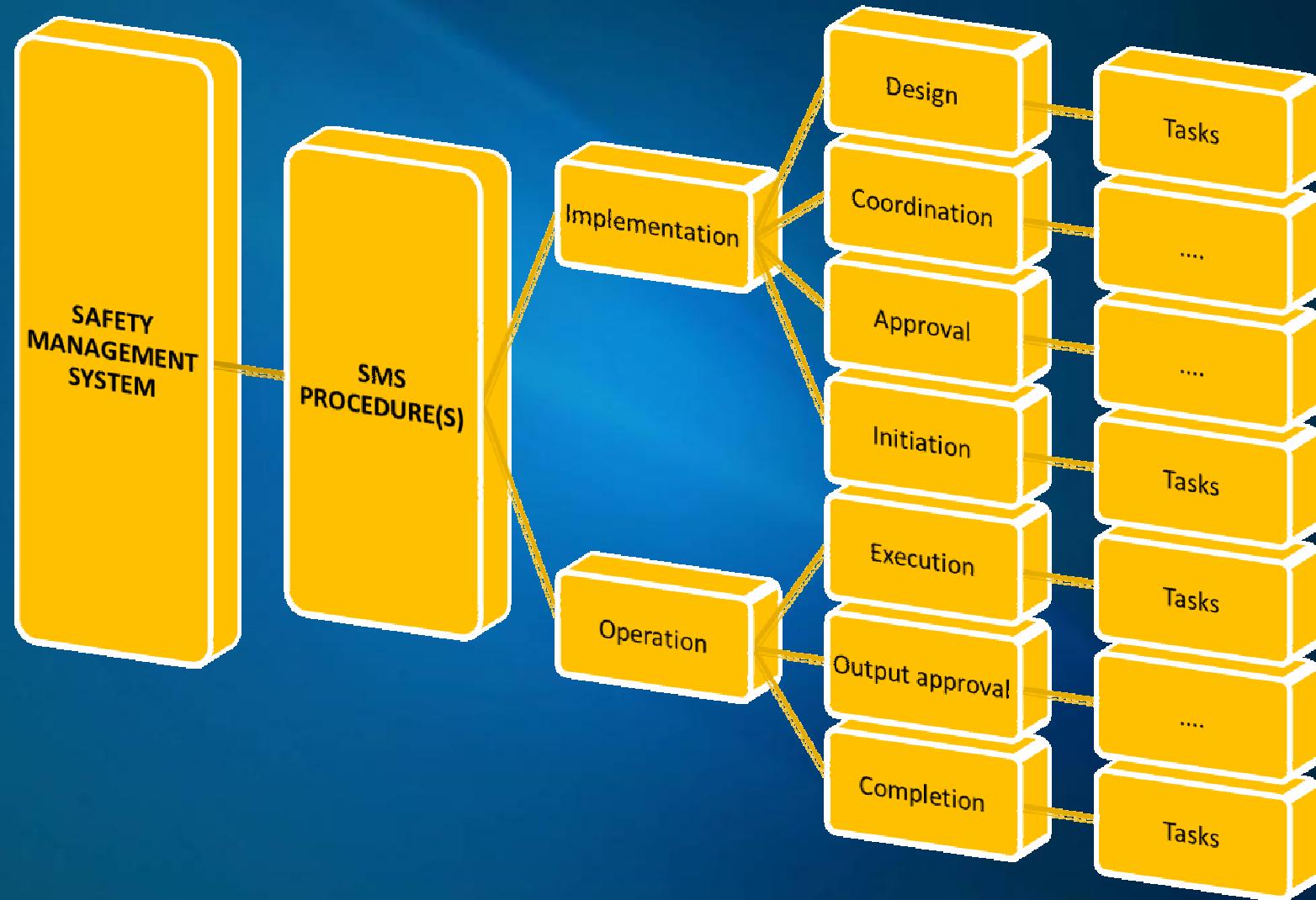


# Cost Model Principles

- Four cost components in each procedure:



# Human Effort Principles



# SMS Cost Model - Excel

- Spreadsheet version of SMS Cost Model

- Scope of SMS Model



- Scope of SMS Components



- 4 ANSPs & 1 Airline participated in validation

- 1 Large ANSP
- 2 Medium ANSPs
- 1 Small ANSP

# Validation Results - Excel

- ANSP Implementation cost % from the total cost base:

- 1.7 %
- 0.7 %
- 0.8 %
- X

**Average: 1.06 %**

- ANSP Operation cost % from the total cost base:

- 1.4 %
- 0.8 %
- 0.7 %
- X

**Average: 0.96 %**



# Validation Results - Excel

## Implementation – Human effort % from total SMS cost

| ANSP 1 | ANSP 2 | ANSP 3 | ANSP 4 |
|--------|--------|--------|--------|
| 75 %   | 24 %   | 60 %   | X      |

## Operation – Human effort % from total SMS cost

| ANSP 1 | ANSP 2 | ANSP 3 | ANSP 4 |
|--------|--------|--------|--------|
| 84 %   | 78 %   | 63 %   | X      |

# Validation Results - Excel

## Implementation – Training % from total SMS cost

| ANSP 1 | ANSP 2 | ANSP 3 | ANSP 4 |
|--------|--------|--------|--------|
| 22 %   | 52 %   | 34 %   | X      |

## Operation – Training % from total SMS cost

| ANSP 1 | ANSP 2 | ANSP 3 | ANSP 4 |
|--------|--------|--------|--------|
| 12 %   | 2 %    | 32 %   | X      |

# Validation Results - Excel

- The most expensive SMS procedures - Implementation:
  - ANSP 1:
    - SMS documentation;
    - Investigation of safety occurrences;
    - SMS organisational structure;
  - ANSP 2:
    - Management of Safety Related Changes;
    - SMS Development and Implementation Plan;
    - Investigation of Safety Occurrences;
  - ANSP 3:
    - Investigation of Safety Occurrences;
    - Competency Assurance;
    - SMS Documentation;

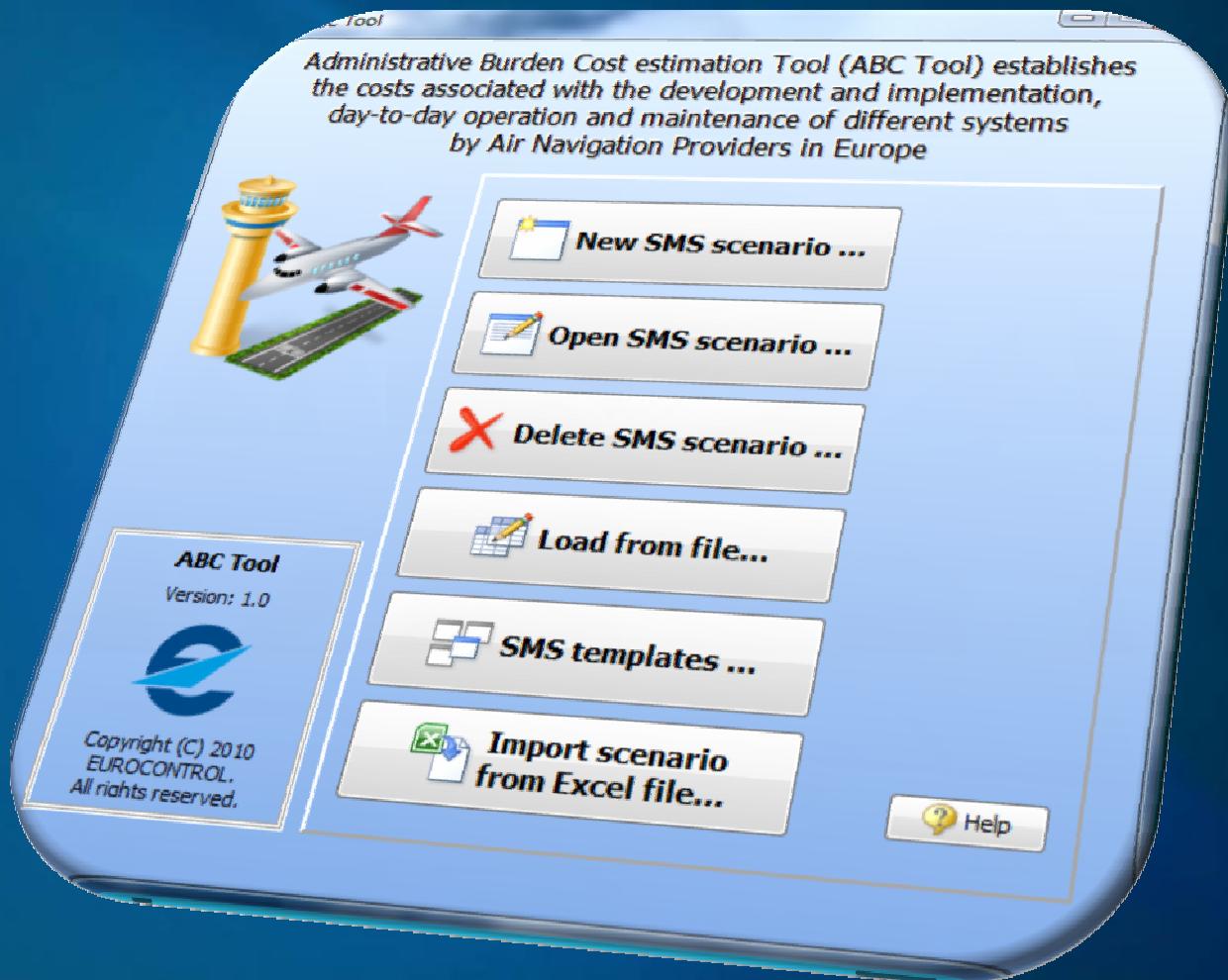


# Validation Results - Excel

- The most expensive SMS procedures - operation:
  - ANSP 1:
    - Lessons dissemination and safety awareness;
    - Management of safety related changes;
    - Mandatory reporting system;
  - ANSP 2:
    - Competency Assurance;
    - Mandatory Reporting System;
    - Safety of External Services;
  - ANSP 3:
    - Competency Assurance;
    - Investigation of Safety Occurrences;
    - Safety Monitoring;



# Demo - ABC Tool



# Demo - ABC Tool

ABC Tool is available for download at:

<http://extranet.eurocontrol.int/>

One Sky Online  
Safety Team  
Folder ABC Tool



# ABC Tool – Summary

- Templates
- New Scenario
- Open Scenario
- Delete Scenario
- Copy Scenario
- Import/Export Scenario
- Import Spreadsheet Cost Model
- Export Scenario to MS Excel
- Documents folder
- Help



# ABC Tool – Training examples

- ➊ Five different options to create Scenario:
  - ➊ New Scenario
  - ➋ Generic Scenario
  - ➌ Copy Scenario
  - ➍ Load Scenario
  - ➎ Import from Excel Cost Model



# Link to Safety Maturity

- Safety Maturity (3 options)
  - Safety Maturity Tasks 
  - Safety Maturity Tasks – unique 
  - Safety Maturity Tasks – unique – simplified 
- Safety Maturity Templates loaded – ABC Tool
  - Level 3  Level 4
  - Level 4  Level 5

# Link to Safety Maturity - Simulation



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# Direct – Hidden – Variable costs

- Direct costs
  - SAF effort
- Hidden costs
  - Communication to and familiarisation of staff
  - Involvement of other staff in SMS (OPS,ENG,ANC,MAN)
  - Venue costs
  - Investment costs (infrastructure, equipment, software, licenses)
  - Overhead costs
- Variable costs



# Questions, you can answer!

- How much costs me each particular activity?
- What will be the cost of a new procedure?
- Optimise costs – do I have the right resources?
- Can I assess the feasibility to meet the safety targets?
- May I plan manpower for my SMS?
- Can I make a strategic planning?
- Can I make a plan for some years ahead?
- What will be the cost to move from one Safety Maturity level to the next one?



# Thank you!



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